JOIN DEVELOPMENT OPERATION 2025
Koan Joins the Abinsula Group

Koan is pleased to announce its official entry into the **Abinsula Group**, marking the beginning of a strategic partnership aimed at enhancing service offerings and expanding capabilities in the **embedded systems** and digital innovation sectors.

Over the past several years, **Koan** has collaborated with **Abinsula**, an Italian company headquartered in Sassari, on numerous embedded projects. These joint efforts have proven successful in addressing client needs that extended beyond Koan's core services—whether due to resource constraints, specific certifications, or administrative requirements.

As the collaboration between the two companies has steadily grown in both scope and frequency, this partnership represents a natural evolution. By joining forces, **Koan** and **Abinsula** will be able to offer clients a broader and more integrated portfolio of services, supported by **a unified team of skilled developers** ready to take on complex challenges across the **embedded** and **software** landscape.

While maintaining their unique identities and areas of specialization, **Koan** and **Abinsula** share a common vision: to deliver **custom, efficient, and high-quality solutions** through shared methodologies and complementary expertise.

This partnership is built on a solid foundation of mutual trust, shared experience, and a strong commitment to creating long-term value in the embedded, software, and digital innovation markets.

ABINSULA, founded in 2012 by software engineers with over 20 years of experience, has achieved steady growth and technological innovation. With six offices in Italy, Spain, and Saudi Arabia, it serves a global clientele across the US, Europe, the Middle East, China, Japan, and Australia.

KOAN, founded in 1996, specializes in software engineering for the industrial automation sector. Since 2000, the company has focused on Linux embedded and Yocto Project. Today, it is recognized for its expertise as a software provider for embedded Linux and IoT systems.

In 2025, ABINSULA and KOAN joined forces through a joint venture **(JDO)** to offer their clients a unique and comprehensive offer.

170+
Engineers Worldwide

20M$+
Value of Production

250+
Customers Worldwide

Confidentiality (NDA – Non-Disclosure Agreement)

In order to evaluate your projects together with the **Abinsula** team and discuss their technical aspects, we kindly request your authorization to share your **NDA** with Abinsula. This will allow us to proceed with the signing process and move into the operational phase, during which project specifications will be shared.

DOUBLE NDA for maximum protection

Operations

The operational model foresees that certain activities will be carried out by **Koan** and others by **Abinsula**. However, this will take place within the framework of a unified project, with joint responsibility. From your perspective, there will be **a single point of contact**, which will continue to be **Koan**.

CUSTOMER entrusts the work to Abinsula

ABINSULA is responsible for the development, invoices the work to the client

KOAN supervises the execution of the work done by Abinsula

CUSTOMER entrusts the work to Koan

KOAN is responsible for development but **subcontract the work to Abinsula**, invoices the work to the client

ABINSULA is responsible for the development

Contacts

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